

**BEFORE
THE PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA
DOCKET NO. 2019-306-T**

Application of Bryce & Brent Trucking,
Incorporated d/b/a B&B Relocation Services
for a Class E (Household Goods) Certificate
of Public Convenience and Necessity for
Operation of Motor Vehicle Carrier

**PREFILED DIRECT
TESTIMONY
OF LUKE DOUGLAS**

1 **Q. Please state your name, employer, and business address.**

2 **A. My name is Luke Douglas I am the President and Treasurer of Applicant, Bryce & Brent**
3 Trucking, Incorporated d/b/a B&B Relocation Services (“Applicant” or “B&B”), located at 410
4 Olde Springs Road, Columbia, South Carolina (29223).

5 **Q. What is the purpose of your testimony?**

6 **A. I am testifying in support of B&B’s Application for a Class E Certificate of Public**
7 Convenience and Necessity with statewide authority.

8 **Q. Is B&B authorized to transact business in the State of South Carolina?**

9 **A. Yes, B&B is a Michigan corporation granted authority to transact business on July 22, 2019**
10 by the South Carolina Secretary of State. A copy of a Certificate of Authority was filed with
11 B&B’s’ application, and the company remains in good standing.

12 **Q. How did you become associated with B&B?**

13 **A. I was the incorporator of the company, which was organized in 2014.**

14 **Q. Does the corporation have other officers and shareholders?**

15 **A. Yes. Eric Fierst is the corporation’s Secretary and is a shareholder.**

16 **Q. Please tell the Commission about your education and work history?**

1 A. I am a Graduate of East Side High School (Erie, PA) and have been in the Moving &
2 Storage industry for over 20 years. Being a second-generation mover, I have been in and around
3 trucks most of my life. I started in this business as a local driver and worked my way up to an
4 Owner Operator. I applied for and received my own Interstate Hauling Authority in 2018 which
5 has led me to where I am today. I recently completed my Certified Moving Consultant program
6 administered by the American Moving and Storage Association.

7 Our Corporate Secretary, Eric Fierst is also a 20-year industry veteran who's focus has
8 been on operational training, management, and compliance. Eric has a BS in Social Psychology,
9 and an AS in Management from Park University (Parkville, MO). Eric is also a graduate of the
10 Leaders Program Administered by the American Moving and Storage Association.

11 **Q. Please describe the services B&B would like to provide.**

12 A. B&B will provide all services associated with household goods moving such as packing,
13 unpacking, and physical labor.

14 **Q. Do you have any experience providing moving services?**

15 A. Yes. B&B has provided interstate commercial moving services since 2014. B&B's clients
16 include: Total Military Management (TMM), Tier One, National Forwarding Company, Suddath
17 Van Lines, and others. We can provide a total list of clients is needed or requested.

18 **Q. How employees will B&B have?**

19 A. Currently B&B does not have any employees. This will change after receiving Intrastate
20 HHG authority within the State of South Carolina. At this moment, B&B is officers and
21 contractors.

1 **Q. How will you train your employees?**

2 A. Moving is hard and physical work. The best training will consist of a combination of
3 classroom and hands on training. The hands-on portion includes proper lifting and carrying
4 techniques, proper furniture protection, and proper loading procedures. The classroom portion
5 includes proper paperwork, customer service, and compliance.

6 **Q. Does B&B own or lease any vehicles?**

7 A. Yes, B&B owns 1 truck and 2 trailers. 1) a 2000 KENT SE, 2) a 2004 KENT UC, and
8 3) a 2003 Volvo VN. We have planned for a capital expenditure for an additional bobtail / straight
9 truck after Intra approval is received.

10 **Q. Does B&B plan to acquire other vehicles?**

11 A. Yes, we're planning on slow and steady growth. A warehouse and larger fleet of vehicles
12 are within our growth plans. We will start with a straight truck as mentioned above and make steps
13 towards continual improvement and advancement.

14 **Q. Is B&B insured?**

15 A. Yes, we have the required liability and cargo insurance.

16 **Q. Has B&B submitted a tariff?**

17 A. I am submitting a tariff as Exhibit A to my testimony.

18 **Q. How will you quote the cost of a move to a customer?**

19 A. B&B will only provide an estimated cost of a move; not a fixed price. Our quotes are based
20 upon time or weight, moving experience and what clients convey they need moved. On-site
21 estimates will be performed if deemed necessary.

22 **Q. Does B&B have a Bill of Lading?**

23 A. Yes, I've attached a Bill of Lading form to my testimony as Exhibit C.

1 **Q. Will B&B provide a Bill of Lading for each move it conducts?**

2 A. Yes.

3 **Q. Why do you believe there is a need for B&B's services in South Carolina?**

4 A. South Carolina's strong housing market tells me people need to the services of good
5 moving companies. According to the Federal Reserve "South Carolina issued 3,187 new
6 residential permits in August, up 3.1 percent from the prior month and down 11.8 percent from a
7 year earlier. Permitting activity picked up over the month in all MSAs except for Columbia and
8 Myrtle Beach. South Carolina housing starts totaled 33,900 in August, an 8.1 percent increase
9 from July but a 14.6 percent decrease from August 2018. According to CoreLogic Information
10 Solutions, home values in South Carolina appreciated 0.4 percent in July and rose 3.9 percent on
11 a year-over-year basis. At the metro level, house prices increased in every MSA except Florence
12 in the month and rose in every MSA on a year-over-year basis."¹

13 **Q. How will B&B reach its customers?**

14 A. We plan to market B&B in the beginning via Social Media and Search Engine Optimization
15 (SEO). We currently have a website and Facebook page. We also attend industry events where we
16 visit with prospective clients and providers.

17 **Q. Is B&B financially able to provide service to the public?**

18 A. Yes. As shown on our application, B&B is financially viable.

19 **Q. Are there any outstanding court orders or judgments against B&B or you,**
20 **personally?**

21 A. No.

¹ "Snapshot – South Carolina, October 2019", Federal Reserve Bank of Richmond,
https://www.richmondfed.org/~media/richmondfedorg/research/regional_economy/reports/snapshot/pdf/snapshot_sc.pdf

1 **Q. Are you aware of any complaints filed against B&B or you with the Better Business**
2 **Bureau, the Chamber of Commerce, or any state or municipal court or agency?**

3 **A.** No.

4 **Q. Has B&B or have you ever been convicted of a crime?**

5 **A.** No.

6 **Q. Are you familiar with, and do you agree to comply with, the statutes and regulations**
7 **that govern the operation of intrastate household goods movers in South Carolina?**

8 **A.** Yes, and B&B will comply with them.

9 **Q. Have you published a notice of B&B's application?**

10 **A.** Yes. A notice of B&B's application was published in The Post and Courier newspaper on
11 September 30, 2019, and an affidavit of publication has been filed with the Commission.

12 **Q. What is B&B's plan for the next five years?**

13 **A.** B&B will continue to grow its Interstate and Intrastate operations. We will secure a
14 warehouse to expand our service offerings and footprint within South Carolina and the East Coast.
15 We will also grow our fleet of vehicles and employees.

16 **Q. Does this conclude your testimony?**

17 **A.** Yes.

EXHIBIT A

**REGULATIONS AND SCHEDULE OF CHARGES APPLICABLE TO
CERTAIN INTRASTATE HOUSEHOLD GOODS MOVES WITHIN THE
STATE OF SOUTH CAROLINA**

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services

South Carolina Household Goods Tariff

TABLE OF CONTENTS

Title Page	1
Table of Contents	2
Applicability of Tariff	3
<u>SECTION 1</u>	4
1.0 Transportation Charges	4
1.1 Hourly Rates and Charges	4
1.2 Office Hours / Minimum Hourly Charges	4
1.3 Additional Fees	5
1.4 Weight Based Charges	5-7
1.5 Packing and Unpacking Charges	8
<u>SECTION 2</u>	8
2.0 Additional Services	8
2.1 Elevator or Stair Carry	8
2.2 Excessive Distance or Long Carry Charges	8
2.3 Pick Up and Delivery	8
2.4 Packing and Unpacking	9
2.5 Articles, Special Servicing	9
2.6 Waiting Time	9
<u>SECTION 3</u>	
3.0 Rules and Regulations	9
3.1 Claims	9-10
3.2 Computing Charges	10
3.3 Governing Publications	10
3.4 Items of Particular Value	10-11
3.5 Bill of Lading, Contract Terms, Conditions	11
3.6 Delays	11
3.7 No Liability or Responsibility for Water and Gas Line Connections	11
3.8 General Limitation of Liability	11

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services
South Carolina Household Goods Tariff

Applicability of Tariff

This tariff contains the regulations and rates applicable to the provision of intrastate household goods moved by **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services**. These services are furnished between points and places in the State of South Carolina.

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services

South Carolina Household Goods Tariff

SECTION 1

1.0 Transportation Charges

Transportation Charges include the hourly rates as listed below. Hourly rates will be for relocations originating within the origin service area of **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services** with origin and destination addresses within 50 miles.

Shipments originating within the origin service area of **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services** where origin or destination addresses are outside of 50 miles will be based upon weight and miles.

1.1 Hourly Rates and Charges

Moves will be conducted on a “straight time” basis (time and material), with a minimum hourly charge and travel time as defined below. The clock starts at the appropriate hourly rate when the movers arrive at the client’s house/business. The clock stops once the truck completely empty, all equipment and applicable moving related debris is loaded and all applicable paperwork is completed. Time is calculated to the minute.

<u>Number of Movers</u>	<u>Weekdays</u>	<u>Weekends (Friday-Saturday-Sunday)</u>
Two Men and a Truck	\$110.00*	\$145.00*
Three Men and a Truck	\$140.00*	\$190.00*
Four Men and a Truck	\$170.00*	\$235.00*

*There is a 2-hour minimum plus 1 hour of travel on all hourly moves / relocations.

Rates Defined

Additional Trucks / Labor

- **Additional trucks \$40.00/hour (each).**
- **Additional Driver/Mover \$40.00/hour (each).**
- **Additional Helper/Labor \$30.00/hour (each).**

1.2 Office Hours / Minimum Hourly Charges

Travel Time 1 Hour of Travel (flat rate) will be added to all moves to compensate for travel time to and from the move site for all hourly moves / relocations.

2 Hour Minimum A 2 hour minimum will be applied to all hourly moves / relocations.

Date Proposed

Effective Date

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services South Carolina Household Goods Tariff

1.3 Additional Fees

Additional Fees: Additional fees are charged to move bulky and/or heavy typically weighing more than 300lbs

- Piano (upright) \$150.00
- Piano (baby grand) \$200.00
- Piano (grand) \$500.00
- Riding Mower \$150.00
- Gun Safe (-600 lbs) \$150.00 (does not include dismount / remount)
- Gun Safe (+600 lbs) \$450.00 (does not include dismount / remount)
- Pool Tables. \$200.00 (does not include third party disassembly and/or reassembly).
- Hot Tub \$345.00 (does not include draining or disconnect/reconnect)
- Golf Carts \$245.00
- Motorcycle \$245.00
- Automobile \$500.00 (enclosed and must be drivable – within 50 miles)
- Automobile \$275.00 (open air – within 50 miles)
- Overnight Storage \$150.00 per night / per truck
- Hold on Truck \$150.00 per night / per truck

Other: Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services may refuse to move certain items, such as grand pianos, unassembled pool tables, and other items weighing over 600lbs, if they pose a high risk of injury, liability, or damage to property or dwelling.

Third Party Services are the responsibility of the shipper / customer and are paid directly to that party. B&B does not collect for or include these services.

1.4 Weight Based Tariff

The matrix below will be used when calculating weight-based shipments as defined in Section 1.0. Matrix 1) Monday – Thursday. Matrix 2) Friday – Sunday & Holidays. Mileage will be calculated based upon Google Maps.

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services

South Carolina Household Goods Tariff

	Monday – Thursday		Miles (One Way)				Matrix 1			
			51-70	71-90	91-110	111-130	131-150	151-170	171-190	191+
Weight	1	999	\$ 859.35	\$ 1,032.95	\$ 1,206.55	\$ 1,380.15	\$ 1,553.75	\$ 1,727.35	\$ 1,900.95	\$ 2,074.55
	1000	1999	\$ 1,111.35	\$ 1,284.95	\$ 1,458.55	\$ 1,632.15	\$ 1,805.75	\$ 1,979.35	\$ 2,152.95	\$ 2,326.55
	2000	2999	\$ 1,116.39	\$ 1,400.87	\$ 1,710.55	\$ 1,687.59	\$ 1,830.95	\$ 1,974.31	\$ 2,117.67	\$ 2,261.03
	3000	3999	\$ 1,615.35	\$ 1,788.95	\$ 1,962.55	\$ 2,136.15	\$ 2,309.75	\$ 2,483.35	\$ 2,656.95	\$ 2,830.55
	4000	4999	\$ 2,149.59	\$ 2,403.83	\$ 2,214.55	\$ 2,912.31	\$ 3,166.55	\$ 3,420.79	\$ 3,675.03	\$ 3,929.27
	5000	5999	\$ 2,217.35	\$ 2,600.39	\$ 2,466.55	\$ 3,084.23	\$ 3,326.15	\$ 3,568.07	\$ 3,809.99	\$ 4,051.91
	6000	6999	\$ 2,253.76	\$ 2,427.36	\$ 2,600.96	\$ 2,774.56	\$ 2,948.16	\$ 3,121.76	\$ 3,295.36	\$ 3,468.96
	7000	7999	\$ 2,488.96	\$ 2,662.56	\$ 2,836.16	\$ 3,009.76	\$ 3,183.36	\$ 3,356.96	\$ 3,530.56	\$ 3,704.16
	8000	8999	\$ 2,724.16	\$ 2,897.76	\$ 3,071.36	\$ 3,244.96	\$ 3,418.56	\$ 3,592.16	\$ 3,765.76	\$ 3,939.36
	9000	9999	\$ 2,959.36	\$ 3,132.96	\$ 3,306.56	\$ 3,480.16	\$ 3,653.76	\$ 3,827.36	\$ 4,000.96	\$ 4,174.56
	10000	10999	\$ 3,194.56	\$ 3,368.16	\$ 3,541.76	\$ 3,715.36	\$ 3,888.96	\$ 4,062.56	\$ 4,236.16	\$ 4,409.76
	11000	11999	\$ 3,429.76	\$ 3,603.36	\$ 3,776.96	\$ 3,950.56	\$ 4,124.16	\$ 4,297.76	\$ 4,471.36	\$ 4,644.96
	12000	12999	\$ 3,664.96	\$ 3,838.56	\$ 4,012.16	\$ 4,185.76	\$ 4,359.36	\$ 4,532.96	\$ 4,706.56	\$ 4,880.16
	13000	13999	\$ 3,782.57	\$ 3,956.17	\$ 4,129.77	\$ 4,303.37	\$ 4,476.97	\$ 4,650.57	\$ 4,824.17	\$ 4,997.77
	14000	14999	\$ 4,009.37	\$ 4,182.97	\$ 4,356.57	\$ 4,530.17	\$ 4,703.77	\$ 4,877.37	\$ 5,050.97	\$ 5,224.57
	15000	15999	\$ 4,236.17	\$ 4,409.77	\$ 4,583.37	\$ 4,756.97	\$ 4,930.57	\$ 5,104.17	\$ 5,277.77	\$ 5,451.37
	16000	16999	\$ 4,462.97	\$ 4,636.57	\$ 4,810.17	\$ 4,983.77	\$ 5,157.37	\$ 5,330.97	\$ 5,504.57	\$ 5,678.17
	17000	17999	\$ 4,689.77	\$ 4,863.37	\$ 5,036.97	\$ 5,210.57	\$ 5,384.17	\$ 5,557.77	\$ 5,731.37	\$ 5,904.97
	18000	18999	\$ 4,916.57	\$ 5,090.17	\$ 5,263.77	\$ 5,437.37	\$ 5,610.97	\$ 5,784.57	\$ 5,958.17	\$ 6,131.77
	19000	19999	\$ 5,143.37	\$ 5,316.97	\$ 5,490.57	\$ 5,664.17	\$ 5,837.77	\$ 6,011.37	\$ 6,184.97	\$ 6,358.57
	20000	20999	\$ 5,264.34	\$ 5,437.94	\$ 5,611.54	\$ 5,785.14	\$ 5,958.74	\$ 6,132.34	\$ 6,305.94	\$ 6,479.54
	21000	21999	\$ 5,486.10	\$ 5,659.70	\$ 5,833.30	\$ 6,006.90	\$ 6,180.50	\$ 6,354.10	\$ 6,527.70	\$ 6,701.30
	22000	22999	\$ 5,707.86	\$ 5,881.46	\$ 6,055.06	\$ 6,228.66	\$ 6,402.26	\$ 6,575.86	\$ 6,749.46	\$ 6,923.06
	23000	23999	\$ 5,929.62	\$ 6,103.22	\$ 6,276.82	\$ 6,450.42	\$ 6,624.02	\$ 6,797.62	\$ 6,971.22	\$ 7,144.82
	24000	24999	\$ 6,151.38	\$ 6,324.98	\$ 6,498.58	\$ 6,672.18	\$ 6,845.78	\$ 7,019.38	\$ 7,192.98	\$ 7,366.58
	25000	25999	\$ 6,373.14	\$ 6,546.74	\$ 6,720.34	\$ 6,893.94	\$ 7,067.54	\$ 7,241.14	\$ 7,414.74	\$ 7,588.34
	26000	26999	\$ 6,594.90	\$ 6,768.50	\$ 6,942.10	\$ 7,115.70	\$ 7,289.30	\$ 7,462.90	\$ 7,636.50	\$ 7,810.10
	27000	27999	\$ 6,816.66	\$ 6,990.26	\$ 7,163.86	\$ 7,337.46	\$ 7,511.06	\$ 7,684.66	\$ 7,858.26	\$ 8,031.86
	28000	28999	\$ 6,940.98	\$ 7,114.58	\$ 7,288.18	\$ 7,461.78	\$ 7,635.38	\$ 7,808.98	\$ 7,982.58	\$ 8,156.18
	29000	29999	\$ 7,061.38	\$ 7,206.98	\$ 7,506.58	\$ 7,498.18	\$ 7,643.78	\$ 7,789.38	\$ 7,934.98	\$ 8,080.58
	30000	30999	\$ 7,377.78	\$ 7,551.38	\$ 7,724.98	\$ 7,898.58	\$ 8,072.18	\$ 8,245.78	\$ 8,419.38	\$ 8,592.98
	31000	31999	\$ 7,596.18	\$ 7,769.78	\$ 7,943.38	\$ 8,116.98	\$ 8,290.58	\$ 8,464.18	\$ 8,637.78	\$ 8,811.38
	32000	32999	\$ 7,814.58	\$ 7,988.18	\$ 8,161.78	\$ 8,335.38	\$ 8,508.98	\$ 8,682.58	\$ 8,856.18	\$ 9,029.78
	33000	33999	\$ 8,032.98	\$ 8,206.58	\$ 8,380.18	\$ 8,553.78	\$ 8,727.38	\$ 8,900.98	\$ 9,074.58	\$ 9,248.18
	34000	34999	\$ 8,251.38	\$ 8,424.98	\$ 8,598.58	\$ 8,772.18	\$ 8,945.78	\$ 9,119.38	\$ 9,292.98	\$ 9,466.58
	35000	35999	\$ 8,383.38	\$ 8,556.98	\$ 8,730.58	\$ 8,904.18	\$ 9,077.78	\$ 9,251.38	\$ 9,424.98	\$ 9,598.58
	36000	36999	\$ 8,599.38	\$ 8,772.98	\$ 8,946.58	\$ 9,120.18	\$ 9,293.78	\$ 9,467.38	\$ 9,640.98	\$ 9,814.58
	37000	37999	\$ 8,815.38	\$ 8,988.98	\$ 9,162.58	\$ 9,336.18	\$ 9,509.78	\$ 9,683.38	\$ 9,856.98	\$ 10,030.58
	38000	38999	\$ 9,031.38	\$ 9,204.98	\$ 9,378.58	\$ 9,552.18	\$ 9,725.78	\$ 9,899.38	\$ 10,072.98	\$ 10,246.58
	39000	39999	\$ 9,247.38	\$ 9,420.98	\$ 9,594.58	\$ 9,768.18	\$ 9,941.78	\$ 10,115.38	\$ 10,288.98	\$ 10,462.58
	40000	40999	\$ 9,463.38	\$ 9,636.98	\$ 9,810.58	\$ 9,984.18	\$ 10,157.78	\$ 10,331.38	\$ 10,504.98	\$ 10,678.58

Date Proposed
Effective Date

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services

South Carolina Household Goods Tariff

			Friday – Sunday & Holidays		Miles (One Way)		Matrix 2			
			51-70	71-90	91-110	111-130	131-150	151-170	171-190	191+
Weight	1	999	\$ 1,327.57	\$ 1,583.57	\$ 1,839.57	\$ 2,095.57	\$ 2,351.57	\$ 2,607.57	\$ 2,863.57	\$ 3,119.57
	1000	1999	\$ 1,759.57	\$ 2,015.57	\$ 2,271.57	\$ 2,527.57	\$ 2,783.57	\$ 3,039.57	\$ 3,295.57	\$ 3,551.57
	2000	2999	\$ 2,191.57	\$ 2,447.57	\$ 2,703.57	\$ 2,959.57	\$ 3,215.57	\$ 3,471.57	\$ 3,727.57	\$ 3,983.57
	3000	3999	\$ 2,623.57	\$ 2,879.57	\$ 3,135.57	\$ 3,391.57	\$ 3,647.57	\$ 3,903.57	\$ 4,159.57	\$ 4,415.57
	4000	4999	\$ 3,055.57	\$ 3,311.57	\$ 3,567.57	\$ 3,823.57	\$ 4,079.57	\$ 4,335.57	\$ 4,591.57	\$ 4,847.57
	5000	5999	\$ 3,487.57	\$ 3,743.57	\$ 3,999.57	\$ 4,255.57	\$ 4,511.57	\$ 4,767.57	\$ 5,023.57	\$ 5,279.57
	6000	6999	\$ 3,718.00	\$ 4,285.04	\$ 4,610.16	\$ 4,935.28	\$ 5,260.40	\$ 5,585.52	\$ 5,910.64	\$ 6,235.76
	7000	7999	\$ 4,121.20	\$ 4,688.24	\$ 5,013.36	\$ 5,338.48	\$ 5,663.60	\$ 5,988.72	\$ 6,313.84	\$ 6,638.96
	8000	8999	\$ 4,524.40	\$ 5,091.44	\$ 5,416.56	\$ 5,741.68	\$ 6,066.80	\$ 6,391.92	\$ 6,717.04	\$ 7,042.16
	9000	9999	\$ 4,927.60	\$ 5,494.64	\$ 5,819.76	\$ 6,144.88	\$ 6,470.00	\$ 6,795.12	\$ 7,120.24	\$ 7,445.36
	10000	10999	\$ 5,330.80	\$ 5,897.84	\$ 6,222.96	\$ 6,548.08	\$ 6,873.20	\$ 7,198.32	\$ 7,523.44	\$ 7,848.56
	11000	11999	\$ 5,734.00	\$ 6,301.04	\$ 6,626.16	\$ 6,951.28	\$ 7,276.40	\$ 7,601.52	\$ 7,926.64	\$ 8,251.76
	12000	12999	\$ 6,137.20	\$ 6,704.24	\$ 7,029.36	\$ 7,354.48	\$ 7,679.60	\$ 8,004.72	\$ 8,329.84	\$ 8,654.96
	13000	13999	\$ 6,822.65	\$ 7,216.89	\$ 7,611.13	\$ 8,005.37	\$ 8,399.61	\$ 8,793.85	\$ 9,188.09	\$ 9,582.33
	14000	14999	\$ 7,211.45	\$ 7,605.69	\$ 7,999.93	\$ 8,394.17	\$ 8,788.41	\$ 9,182.65	\$ 9,576.89	\$ 9,971.13
	15000	15999	\$ 7,600.25	\$ 7,994.49	\$ 8,388.73	\$ 8,782.97	\$ 9,177.21	\$ 9,571.45	\$ 9,965.69	\$ 10,359.93
	16000	16999	\$ 7,989.05	\$ 8,383.29	\$ 8,777.53	\$ 9,171.77	\$ 9,566.01	\$ 9,960.25	\$ 10,354.49	\$ 10,748.73
	17000	17999	\$ 8,377.85	\$ 8,772.09	\$ 9,166.33	\$ 9,560.57	\$ 9,954.81	\$ 10,349.05	\$ 10,743.29	\$ 11,137.53
	18000	18999	\$ 8,766.65	\$ 9,160.89	\$ 9,555.13	\$ 9,949.37	\$ 10,343.61	\$ 10,737.85	\$ 11,132.09	\$ 11,526.33
	19000	19999	\$ 9,155.45	\$ 9,549.69	\$ 9,943.93	\$ 10,338.17	\$ 10,732.41	\$ 11,126.65	\$ 11,520.89	\$ 11,915.13
	20000	20999	\$ 9,604.74	\$ 9,497.86	\$ 10,531.46	\$ 10,994.82	\$ 11,458.18	\$ 11,921.54	\$ 12,384.90	\$ 12,848.26
	21000	21999	\$ 9,984.90	\$ 9,878.02	\$ 10,911.62	\$ 11,374.98	\$ 11,838.34	\$ 12,301.70	\$ 12,765.06	\$ 13,228.42
	22000	22999	\$ 10,365.06	\$ 10,258.18	\$ 11,291.78	\$ 11,755.14	\$ 12,218.50	\$ 12,681.86	\$ 13,145.22	\$ 13,608.58
	23000	23999	\$ 10,745.22	\$ 10,638.34	\$ 11,671.94	\$ 12,135.30	\$ 12,598.66	\$ 13,062.02	\$ 13,525.38	\$ 13,988.74
	24000	24999	\$ 11,125.38	\$ 11,018.50	\$ 12,052.10	\$ 12,515.46	\$ 12,978.82	\$ 13,442.18	\$ 13,905.54	\$ 14,368.90
	25000	25999	\$ 11,505.54	\$ 11,398.66	\$ 12,432.26	\$ 12,895.62	\$ 13,358.98	\$ 13,822.34	\$ 14,285.70	\$ 14,749.06
	26000	26999	\$ 11,885.70	\$ 11,778.82	\$ 12,812.42	\$ 13,275.78	\$ 13,739.14	\$ 14,202.50	\$ 14,665.86	\$ 15,129.22
	27000	27999	\$ 12,265.86	\$ 12,158.98	\$ 13,192.58	\$ 13,655.94	\$ 14,119.30	\$ 14,582.66	\$ 15,046.02	\$ 15,509.38
	28000	28999	\$ 12,720.91	\$ 13,253.39	\$ 13,785.87	\$ 14,318.35	\$ 14,850.83	\$ 15,383.31	\$ 15,915.79	\$ 16,448.27
	29000	29999	\$ 13,095.31	\$ 13,627.79	\$ 14,160.27	\$ 14,692.75	\$ 15,225.23	\$ 15,757.71	\$ 16,290.19	\$ 16,822.67
	30000	30999	\$ 13,469.71	\$ 14,002.19	\$ 14,534.67	\$ 15,067.15	\$ 15,599.63	\$ 16,132.11	\$ 16,664.59	\$ 17,197.07
	31000	31999	\$ 13,844.11	\$ 14,376.59	\$ 14,909.07	\$ 15,441.55	\$ 3,993.60	\$ 16,506.51	\$ 17,038.99	\$ 17,571.47
	32000	32999	\$ 14,218.51	\$ 14,750.99	\$ 15,283.47	\$ 15,815.95	\$ 16,348.43	\$ 16,880.91	\$ 17,413.39	\$ 5,591.04
	33000	33999	\$ 14,592.91	\$ 15,125.39	\$ 15,657.87	\$ 16,190.35	\$ 16,722.83	\$ 17,255.31	\$ 17,787.79	\$ 18,320.27
	34000	34999	\$ 14,967.31	\$ 15,499.79	\$ 16,032.27	\$ 16,564.75	\$ 17,097.23	\$ 17,629.71	\$ 18,162.19	\$ 18,694.67
	35000	35999	\$ 15,435.52	\$ 16,037.12	\$ 16,638.72	\$ 17,240.32	\$ 17,841.92	\$ 18,443.52	\$ 19,045.12	\$ 19,646.72
	36000	36999	\$ 15,805.80	\$ 16,407.40	\$ 17,009.00	\$ 17,610.60	\$ 18,212.20	\$ 18,813.80	\$ 19,415.40	\$ 20,017.00
	37000	37999	\$ 16,176.09	\$ 16,777.69	\$ 17,379.29	\$ 17,980.89	\$ 18,582.49	\$ 19,184.09	\$ 19,785.69	\$ 20,387.29
	38000	38999	\$ 16,546.37	\$ 17,147.97	\$ 17,749.57	\$ 18,351.17	\$ 18,952.77	\$ 19,554.37	\$ 20,155.97	\$ 20,757.57
	39000	39999	\$ 16,916.66	\$ 17,518.26	\$ 18,119.86	\$ 18,721.46	\$ 19,323.06	\$ 19,924.66	\$ 20,526.26	\$ 21,127.86
	40000	40999	\$ 17,286.94	\$ 17,888.54	\$ 18,490.14	\$ 19,091.74	\$ 19,693.34	\$ 20,294.94	\$ 20,896.54	\$ 21,498.14

Date Proposed
Effective Date

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services

South Carolina Household Goods Tariff

1.5 PACKING AND UNPACKING

Description	Cu.ft	Packing	Unpacking
Small / Book Carton	1.5	\$ 8.00	\$ 3.00
Medium	3.0-3.1	\$12.00	\$ 3.00
Large	4.5	\$14.50	\$ 4.00
Extra Large	6.0-6.1	\$15.50	\$ 5.00
Dishpack w/cells	5.2	\$36.00	\$ 9.00
Mattress, King		\$40.00	\$10.00
Mattress, Queen		\$40.00	\$10.00
Mattress, Twin		\$17.00	\$ 4.25
Mattress, Crib		\$ 9.00	\$ 2.00
Mattress, Double		\$22.00	\$ 5.50
Mirror/Picture (4 pieces)		\$27.00	\$ 8.00
Wardrobe (w/bar)		\$16.00	\$ 5.00
Shrink Wrap		\$23.15	NA

SECTION 2

2.0 ADDITIONAL SERVICES

The following charges shall be assessed in addition to the hourly rates quoted in Section 1 of this tariff, in connection with a move involving additional items:

2.1 Elevator or Stair Carry

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. does not charge an additional fee on hourly or weight-based moves for elevator or stair carry, except as specified in Section 2.1 above.

2.2 Excessive Distance or Long Carry Charges

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. does not charge an additional fee on hourly or weight-based moves for carrying articles an excessive distance to or from the motor vehicle.

2.3 Pick Up and Delivery

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. does not charge an additional fee on hourly or weight-based moves for making additional pick-ups or deliveries after the initial stop.

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services South Carolina Household Goods Tariff

2.4 Packing and Unpacking

2.4.1 Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services provides packing and unpacking with a per unit cost for hourly and weight-based relocations.

2.4.2 Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. is not responsible for items packed by the customer. Boxes containing fragile or breakable items must be properly labeled. Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. reserves the right to decline any moves consisting of extremely large or fragile items.

2.5 Articles, Special Servicing

The rates and charges in this tariff do not include servicing or connection of appliances such as but not limited to freezers, refrigerators, computer equipment, washers, dryers, televisions, pool tables, hot tubs, grandfather clocks, and/or similar articles. Additionally, the rates and charges in this tariff do not include custom crating of glass, oil paintings, marble/stone surfaces, and/or similar articles that require third party servicing to prepare them for transit and return them to use afterwards.

2.6 Waiting Time

The customer is charged the rates specified in Section 1 for all waiting time or delays which are not the fault of Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.

SECTION 3

3.0 RULES AND REGULATIONS

3.1 Claims

3.1.1 All claims for loss, visible damage or overcharge must be written and should be attached to the Bill of Lading before the crew departs.

3.1.2 Claimant must notify carrier of all claims for concealed damage within 30 days of the move. Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. must be given reasonable opportunity to inspect damaged items.

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services South Carolina Household Goods Tariff

3.1.3 Although our movers will be careful with your possessions, from time to time damages may occur. If damages are caused by our service, **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** reserves the right to repair the damage(s) in question. If we determine that damages cannot be repaired, we reserve the right to either replace or compensate (actual cash value) for the damage. If there is damage, notify **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** immediately. They will complete a Damage Report before they leave your site. If you discover damage after the move, call the office within 30 days of your move. No damage claims will be honored until the charges for moving services are paid in full. You will be asked to sign a Release of Liability acknowledging this.

3.1.4 In consideration of the rate charged it is mutually agreed and understood that the liability of **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** with respect to loss and/or damage of the consigned goods is limited to 60c per pound. **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** shall not be liable in any event for any special or consequential damages including but not limited to loss of profits, income utility or market whether or not **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** had knowledge that such damage might be incurred.

3.2 Computing Charges

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. rates are computed by multiplying the applicable hourly rate by the time as provided in Section 1.

3.3 Governing Publications

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. rates and charges are governed by the terms and conditions of this tariff, and the Rules and Regulations of the South Carolina Public Service Commission.

3.4 Items of Particular Value

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. does not assume any liability whatsoever for documents, currency, credit cards, jewelry, watches, precious stones or articles of extraordinary value including accounts, bills, deeds, evidences of debt, securities, notes, postage stamps, stamp collections, trading stamps, revenue stamps, letters or packets of letters, alcoholic beverages, firearms, coin collections, articles of peculiarly inherent or intrinsic value, precious metals or articles manufactured there from. **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services.** will not accept responsibility for safe delivery of such articles if they come into Bryce & Brent Trucking, Inc. d/b/a

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services South Carolina Household Goods Tariff

B & B Relocation Services' possession with or without Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services' knowledge.

3.5 Bill of Lading, Contract Terms, and Conditions

Each customer will be provided with a copy of **Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services'** Bill of Lading. The terms and conditions of the Bill of Lading, attached hereto, are hereby incorporated by reference.

3.6 Delays

Bryce & Brent Trucking, Inc. d/b/a B & B Relocation Services. shall not be liable for any delays in transporting household goods resulting from an act of God or fault or neglect of any unforeseen entities which includes traffic, accidents, road closures, and the like.

3.7 No Liability or Responsibility for Water and Gas Lines

It is the responsibility of the customer to perform or arrange for the disconnect / reconnect of all water and gas lines. **Bryce & Brent Trucking Inc. d/b/a B & B Relocation Services** shall not be liable or responsible for Water and Gas Line Connections typically associated with certain household appliances that may be included in a move such as washing machines, ice makers, refrigerators, ranges, and other similar items. **Bryce & Brent Trucking Inc. d/b/a B & B Relocation Services,** shall not be liable for any damages caused to personal or real property resulting from flood or water leaks of any cause or nature. Additionally, they shall not be liable for gas leaks resulting in damage or fire. Responsibility for water and gas lines connections remains solely with the Shipper, and we recommend they hire a licensed, certified and insured plumbing or electrical contractor.

3.8 General Limitation of Liability

Bryce & Brent Trucking Inc. d/b/a B & B Relocation Services, shall not be held liable in any form for losses to items by mold, moth, rot, rust, weather, dirt, deterioration, terrorism, acts of nature, driveways or sidewalks not able to with stand the weight of our trucks, trees or landscaping, or any other causes for loss or damages outside of our control. We are only liable for loss or damage arising from our own negligence.

EXHIBIT B

Bryce & Brent Trucking Inc. dba B & B Relocation Services
410 Olde Springs Road
Columbia, SC 29223
803-673-2802
www.bbrelco.com

USDOT # 3170246
MC# 117725

Job # _____

ELECTRONICALLY FILED - 2019 November 26 4:42 PM - SCPSC - Docket # 2019-306-T - Page 19 of 21

Uniform Household Goods Bill of Lading

Customer: This bill of lading establishes a contract between you and the household goods carrier. It confirms instructions and authorizes the carrier to move, pack, store, and/or perform services shown. Before you sign this document *it is important that you first read the document, including the back*, and that you ask for an explanation of anything that is not clear or is different from any previous information received from the carrier or carrier's representatives. This contract is subject to conditions on the back of this form.

Origin Address		Destination Address	
Customer			
Phone	Cell	Name of Consignee (if different)	
Email		Phone	
Additional Stops		Other	
Billing Address			

Hourly Rated Moves										
Date	Vans	Personnel	Start	Arrive	Breaks	Depart	End	Total Hrs.	Rate	Charges

STORAGE - If shipment will be placed into storage, the customer must initial options selected.

Storage in Transit:
_____ Shipment is to be placed in storage for a period of 90 days or less. I understand that on the 91st day of storage the shipment becomes permanent storage.

Permanent Storage:
_____ The storage location will be at _____
_____ Shipment is to be placed in storage for more than 90 days.

Storage In-Vehicle:
_____ I certify that I have requested Storage-in-Vehicle for a period of _____ days at an agreed upon rate of \$ _____ per day.

_____ Signature of Customer

	Unit	Rate	Total
Storage In Transit	_____ lbs	_____ Net	_____
Whse Handling	_____ lbs	_____ Cwt	_____
Add'l Valuation \$	_____ at	_____ Cwt	_____
Total storage charges		\$	_____

MILEAGE RATED MOVES:

Mileage _____

Gross Weight (lbs) _____

Tare Weight _____

Rate _____

Other _____

Total Charges _____

PACKING Materials, Additional Services, Describe:

# of units		at	per unit	
_____		_____	per unit	_____
_____		_____	per unit	_____
_____		_____	per unit	_____
_____		_____	per unit	_____
_____		_____	per unit	_____
_____		_____	per unit	_____
Total Packing Charges				_____

LOSS AND DAMAGE PROTECTION (Valuation): Customer must initial.

_____ **Basic Value Protection** - I release this shipment to a value of 60 cents per pound per article, at no cost to me. This means that I will be paid 60 cents per pound for the net weight of the lost or damaged item, regardless of the actual value of the item.

_____ Loss or Damage noted at the Time of Delivery

OTHER CHARGES

_____	at	_____	per unit	_____
_____	at	_____	per unit	_____
_____	at	_____	per unit	_____
_____	at	_____	per unit	_____
_____	at	_____	per unit	_____
Total Other Charges				_____

MOVING, PACKING, MATERIALS, STORAGE CHARGES:

Transportation Charges _____

Storage _____

Valuation _____

Packing Materials _____

Total Moving Charges _____

Total Amount Paid _____

Balance Due _____

ESTIMATES: Customer must initial.

_____ I understand this shipment is moving under a non-binding estimate. If the charges shown on the bill of lading exceed the charges on the nonbinding estimate given me by the carrier, the carrier must release the shipment to me upon payment of no more than 110% of the estimated charges and will extend credit for at least 30 days in which I must pay the remainder due. In no case will I be required to pay more than 125% of the estimate (plus any supplemental).

Customer Release: I have read and understand this contract, and release my household goods to the carrier subject to the terms and conditions of this contract.

Signature of Customer	Date
Signature of Carrier Representative	Date

Customer acknowledges carrier delivered goods:

Customer Signature _____ Date _____

CONTRACT TERMS AND CONDITIONS OF UNIFORM HOUSEHOLD GOODS BILL OF LADING

The following terms and conditions apply to all services performed by the carrier under this contract. This contract is also subject to all rules, rates, and charges in the current tariff on file with, the State of South Carolina

SECTION 1. (A) **THE CARRIER IS LIABLE** for physical loss of, or damage to, any article from external cause while being packed, unpacked, loaded, unloaded, carried, or held in Storage-in-Transit, including breakage, if the articles are packed by the carrier and/or if the breakage results from negligence of the carrier. The carrier is liable directly to the customer for loss and damage, regardless of any cargo insurance policies the carrier may have. The carrier's liability is subject to the limitations of liability described in Section 2.

Customers may not include the following items in their shipment as the carrier is not responsible for the condition or safe delivery of:

- Coins, currency, deeds, notes, postage stamps, letters, drafts or valuable papers of any kind.
- Jewelry, precious stones, or precious metals.
- Items of extraordinary value.
- Items requiring temperature control.
- Pets.
- Plants.
- Perishable items.

(B) **THE CARRIER IS NOT LIABLE** for the loss of or damage to any article from external cause while being carried or held in Storage-in-Transit, due to the following circumstances:

- a. Breakage, when items are packed by the customer or the customer's representative unless it can be proved that the breakage resulted from negligence by the mover in handling the articles.
- b. Internal damage to electronics (radios, stereos, VHS players, CD/DVD players, televisions, computers, printers, scanners, etc.) when no visible damage to the external packaging or contents exists or if the item was packed by the customer or the customer's representative.
- c. Loss or damage from insects, moths, vermin, mold, fungus or bacteria within the customer's belongings or that develop therein due to conditions present before the carrier picks up the customer's belongings.
- d. Loss or damage because the item was in an obvious state of disrepair at the time of shipment, provided that the carrier noted the disrepair on the inventory.
- e. An act, omission, or order of the customer, or loss or damage resulting from the customer's inclusion in the shipment of such articles as explosives, dangerous articles or dangerous goods.
- f. Defective design of an article, including susceptibility to damage because of atmospheric conditions such as temperature or humidity changes.
- g. Hostile or warlike action or use of any weapon of war (in time of peace or war), terrorism, insurrection, rebellion, revolution, civil war, usurped power, and action taken in hindering, combating, or defending against such occurrences: a) by any government or sovereign power, or by authority maintaining or using military forces; b) by military forces; or, c) by an agent of such government, power, authority or forces.
- h. Seizure, confiscation or destruction under quarantine by order of any government or public authority.
- i. Strikes, lockouts, labor disturbances, riots, civil commotions or the acts of any person or persons taking part in any such occurrence or disorder.
- j. Acts of God.

Carriers will not accept the following items for shipment:

1. Explosives.
2. Dangerous goods.
3. Property liable to damage carrier equipment or other property.

The customer assumes all liability for goods he/she leaves unattended before pickup by the carrier. The customer also assumes all liability for goods when the customer directs the carrier, in writing, to unload or deliver property at a location that will be unattended.

SECTION 2. The carrier's maximum liability shall be determined based on the valuation option selected by the customer on the face of this contract.
(A) If the customer selected **Basic Value Protection**, the carrier's maximum liability shall be the actual loss or damage not exceeding \$0.60 per pound of weight of any lost or damaged article(s).

To receive compensation for a claim for loss, damage, overcharge, injury or delay, the customer must file a written claim with the carrier within 30 days after delivery. Claims must contain sufficient information to identify the property involved. A copy of the original paid bill, bill of lading contract or shipping receipt should accompany the written claim.

SECTION 3. Third Party Services

Third Party Services required to safely move certain items is the sole responsibility of the shipper. B & B Relocation Services will not relocate items that require service in order to move. Charges for these services are between the shipper and the third party service company and will not be included on any invoice or bill related to the move .

SECTION 4. (A) The customer must pay all legal charges. (B) If the carrier is required to refer this contract for collection of charges due to an attorney, shipper agrees to pay reasonable attorney fees and collection costs. (C) If this contract is referred to a court for resolution, the losing party shall be responsible for payment of the other party's reasonable attorney fees and court costs. (D) The customer shall be responsible to indemnify the carrier for any loss or damage caused by inclusion in the shipment of explosives, dangerous articles, or dangerous goods.

SECTION 5.
(A) A carrier may place a shipment into storage at the public warehouse nearest the point of destination if the carrier is unable to make a delivery because:

1. The carrier was unable to locate a customer at the address given on the bill of lading or the correct address if known by the carrier.
2. The customer refused or was unable to accept delivery.
3. The customer (for a shipment moving on a non-binding estimate) was unable or refused to pay up to 110 percent of the amount of the original estimate plus supplements, if any.

(B) The carrier's liability as a common carrier ends with delivery to the public warehouse. The shipment becomes subject to the warehouse's liability, terms, and conditions.

(C) The carrier must notify the customer by every means of contact the carrier has for the customer, including telephone, e-mail, and fax, and the carrier must mail or deliver a written notice to the destination address advising that it was unable to make delivery and advising the customer of the name, address, e-mail address, if applicable, and telephone number of the warehouse where the shipment is stored.

BEFORE
THE PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA
DOCKET NO. 2019-306-T
CERTIFICATE OF SERVICE

I, **CHARLES L.A. TERRENI**, hereby certify that I have, on this **26th day of November 2019**, served the **Prefiled Direct Testimony of Luke Douglas**, upon the parties listed below by ___email to the following person(s) and addresses:

C. Lessie Hammonds , Counsel
Office of Regulatory Staff
1401 Main Street, Suite 900
Columbia , SC 29201
Email: lhammonds@ors.sc.gov

Becky Dover , Counsel
SC Department of Consumer Affairs
For Notice Purposes
Email: bdover@scconsumer.gov

s/ Charles L.A. Terreni

CHARLES L.A. TERRENI
Terreni Law Firm, LLC
1508 Lady Street
Columbia, South Carolina 29201
Telephone (803) 771-7228
Fax (803) 771-8778
charles.terreni@terrenilaw.com

Columbia, South Carolina